



# 2Q - 2021 Earnings Report







August 30, 2021



## **AES ARGENTINA SECOND QUARTER 2021 RESULTS & HIGHLIGHTS**

- AES Argentina Generación S.A. (AES Argentina, AAG, or the Company) reported a Gross Profit for the second quarter of 2021 of AR\$2,740 million, a 42% increase compared to the same period in 2020.
  - Higher generation at San Nicolás plant, in addition to the positive contribution of the wind assets Vientos Bonaerenses and Vientos Neuquinos boosted revenues in the second quarter of 2021 compared to the same period last year. The 29% increase in Energía Base tariffs retroactive from February 2021 also helped to increase Gross Profit.
  - Regulatory changes in effect from February 2020 involved freezing and reduction in tariffs perceived by the Company's legacy plants under Energía Base market framework. Tariffs were converted from US Dollars into Argentine Pesos with monthly adjustments for inflation, however this measure was temporarily postponed amid the COVID-19 pandemic. On May 29, 2021, Resolution 440/2021 was issued. increasing energy and capacity prices under the Energía Base regime, by 29% related to inflation, retroactive from February 2021.
- AAG reported AR\$2,995 million in EBITDA for the second quarter of 2021, 45% higher than the same quarter of 2020.
  - The main driver of the increase in EBITDA was growth in Gross Profit, partly offset by higher Administrative and Trading Expenses.
- The Company reported a Net Income of AR\$189 million for the second quarter of 2021, a AR\$736 million increase compared to the AR\$832 million Net Loss for the second quarter of 2020.
- During the second quarter of 2021, FONINVEMEM collections, including interest, totaled approximately US\$12.2 million, net of VAT, totaling US\$24.2 million as of June 30, 2021 year to date.
  - During the first quarter of 2020 FONINVEMEM 1 and FONINVEMEM 2 were fully repaid, with FONINVEMEM 3 remaining outstanding until April 2026, when it will be fully repaid.
- Wind Project Progress:
  - The 100MW Vientos Bonaerenses project was completed in February 2020.
    - Vientos Bonaerenses is 80% contracted under a RenovAr PPA and 20% contracted with C&I customers under MATER PPAs
  - The 100MW Vientos Neuquinos project was completed in September 2020.
    - Vientos Neuquinos is fully contracted with C&I customers under MATER PPAs

As of February 1, 2020, the company's functional currency was changed to AR\$ as a result of regulatory changes to the Energía Base framework included in Resolution 31/2020, explained in this report.



## **REVIEW OF SECOND QUARTER 2021 RESULTS**

Income Statement (AR\$ Million)		YTD			2Q	
	2021	2020	Var (%)	2021	2020	Var (%)
Operating Revenue	13,115	9,924	32 %	7,624	4,087	87 %
Cost of Sales	(8,354)	(5,215)	60 %	(4,883)	(2,157)	126 %
Gross Profit	4,761	4,709	1 %	2,740	1,930	42 %
Administrative Expenses	(994)	(919)	8 %	(597)	(451)	32 %
Trading Expenses	(167)	(2,138)	(92)%	(236)	(168)	40 %
Other income and expenses	(56)	(22)	152 %	(30)	(33)	(8)%
Operating Income	3,544	1,630	117 %	1,878	1,278	47 %
Financial Income	2,376	2,082	14 %	1,297	909	43 %
Financial Expense	(1,976)	(2,276)	(13)%	(1,077)	(1,181)	(9)%
Effect of FX differences	375	800		174	867	(80)%
Inflation effect	(2,496)	(834)	199 %	(1,158)	(360)	
Income from Investments in Associates	33	64	(48)%	10	16	(38)%
Income (Loss) before Taxes	1,857	1,466	27 %	1,123	1,529	(27)%
Income Tax	(981)	(634)	55 %	(934)	(604)	55 %
Net Income	876	832	5 %	189	925	(80)%
EBITDA	5,724	3,377	70 %	2,995	2,070	45 %

It is worthy to note that numbers in the analysis along with business explanations are presented in AR\$ rounded to millions; therefore, differences may arise with the financial statements which are presented in thousands AR\$ as of June 30, 2021, to comply with local authorities' requirements. AR\$ Figures have been adjusted for local inflation to be presented in AR\$ of equal purchasing power as of June 30, 2021.



#### Generation

The Company generated 1,965 GWh during the second quarter of 2021, an 8% increase compared to the same period last year. Total thermal generation grew 6%, while hydro generation fell 12% between both periods. Thermal generation increased due to higher coal-fired dispatch at San Nicolás in the second quarter of 2021, partly offset by lower dispatch at Paraná. These increases were the result of lower gas availability in the system, as well as lower nuclear capacity availability. The 98GWh increase in generation at Vientos Bonaerenses and Vientos Neuquinos wind farms also helped drive the growth in output. Vientos Bonaerenses started operations in the fourth quarter of 2019 and reached full operations in February 2020, increasing 28GWh production and Vientos Neuquinos which started operations in stages in June 2020 and reached full operations in September 2020, added 70GWh in the period. Drier hydrology at Alicurá led to a decrease in hydro generation.

Net Generation by Plant (GWh)		YTD			2Q	
	2021	2020	Var (%)	2021	2020	Var (%)
Paraná	2,111	2,453	(14)%	998	1,400	(29)%
San Nicolás	844	275	207 %	550	63	773 %
Alicurá	445	524	(15)%	170	201	(15)%
Cabra Corral	61	74	(18)%	36	42	(14)%
El Tunal	24	25	(4)%	14	11	27 %
Ullum	43	61	(30)%	15	14	7 %
Sarmiento	2	26	(92)%	1	3	(67)%
Vientos Bonaerenses	211	164	29 %	107	79	35 %
Vientos Neuquinos	152	4		74	4	
Total Generation / Sales	3,893	3,606	8 %	1,965	1,817	8 %



## **Operating Revenue**

Energía Base energy sales at San Nicolás boosted revenues in the second quarter of 2021 compared to the same period last year, in addition to the 29% adjustment to energy and capacity tariffs, retroactive from February 2021, applied from May 2021. The increase in tariffs is partially offset by the impact of the devaluation of the Argentine peso on energy sales. Contracted wind energy sales under the RenovAr PPA with CAMMESA and MATER PPAs with private customers also contributed to the increase in revenues. These effects led to a 32% decrease in operating revenues to AR\$7,624 million in the second quarter of 2021.

Resolution 31/2020 was enacted by Argentina's Secretariat of Electric Energy in February 2020, modifying the regulatory framework for the Energía Base market, under which the Company's thermal and hydro assets operate. The new framework modified the pricing scheme established by Resolution 1/2019. Energy and Capacity rates were converted from US Dollars under Resolution 1/2019, into Argentine Pesos under Resolution 31/2020. An inflation mechanism was established for the new AR\$-denominated rates to be adjusted on a monthly basis, however this measure was temporarily postponed amid the COVID-19 pandemic. Energy Rates were merely converted into AR\$ while Capacity rates were converted into AR\$ and reduced. An additional payment was introduced rewarding plants that generate energy during hours of peak thermal demand on the system. On May 29, 2021, Resolution 440/2021 was issued which's main modification was a 29% inflation related increase in energy and capacity prices under the Energía Base regime, retroactive from February 2021. For more details see the Regulatory Risk section of this report or Note 3.a of the Financial Statements.

Operating Revenue (AR\$ Million)		YTD			2Q	
	2021	2020	Var (%)	2021	2020	Var (%)
Energy Sales	7,072	3,824	85 %	4,515	1,305	246 %
Capacity Sales	4,044	5,187	(22)%	2,152	2,284	(6)%
Contracts Sales	1,899	745	155 %	916	418	119 %
Other Revenue	100	167	(40)%	41	80	(49)%
Total Operating Revenue	13,115	9,923	32 %	7,624	4,087	87 %



#### **Cost of Sales**

Cost of Sales reached AR\$4,883 million in the second quarter of 2021, a 126% increase compared to the same period in 2020, mainly attributable to higher fuel cost, higher maintenance costs, in addition to an increase in depreciation and in insurance costs due to the start of operations of the wind farms.

The 487GWh increase in San Nicolás' generation resulted in higher Fuel Costs associated to coal generation. It is important to mention that as per Resolution 12/2019, enacted in December 2019, the company can no longer opt to source its own natural gas for its plants, as was permitted under Resolution 70/2018, leaving CAMMESA as the sole supplier for natural gas. The Company does not incur costs for the natural gas and diesel fuel supplied by CAMMESA. The Company continues to source its own fuel for the coal fired units (1, 2 and 5) at San Nicolás.

Cost of Sales (AR\$ Million)		YTD			2Q	
	2021	2020	Var (%)	2021	2020	Var (%)
Fuel cost	3,111	1,001	211 %	2,047	197	939 %
Maintenance	1,046	599	74 %	675	299	126 %
Operating costs	122	42	190 %	68	_	— %
Personnel costs	777	768	1 %	412	378	9 %
Insurance	881	687	28 %	464	340	36 %
Depreciation	1,813	1,421	28 %	940	602	56 %
Rights and royalties	66	116	(43)%	25	42	(40)%
Amortization of intangible assets	217	225	(4)%	106	116	(9)%
Purchases of energy and power	32	37	(13)%	19	20	(5)%
Operator Fee	66	75	(11)%	24	30	(20)%
Transmission charges	40	62	(36)%	20	31	(35)%
Fees and remuneration to third parties	23	48	(52)%	1	14	(93)%
Others	160	134	19 %	82	88	(7)%
Total Cost of Sales	8,354	5,215	60 %	4,883	2,157	126 %

#### **Gross Profit**

Gross Profit in the second quarter of 2021 reached AR\$2,740 million, a 42% increase compared to the same period last year. This growth was mainly driven by higher Energía Base sales due the increase in generation at San Nicolás, in addition to higher Energia Base tariffs due to the 29% increase as per Resolution 440/2021, retroactive from February 2021, and sales from the wind farms.



## **Administrative & Trading Expenses**

Administrative and Trading Expenses reached AR\$832 million in the second quarter of 2021, compared to the AR\$619 million registered in the second quarter of 2020. The 34% increase is primarily due to higher operator fees and a bad debt provision registered in the second quarter of 2021 associated to an adjustment in the provision from certain account receivables with Cammesa. For more details on the provision for bad debt please see Note 14.3 of the Financial Statements.

Administrative & Trading Expenses (AR\$ Million)		YTD			2Q	
	2021	2020	Var (%)	2021	2020	Var (%)
Personnel costs	182	190	(4)%	88	87	1 %
Depreciation	94	78	21 %	41	41	— %
Taxes, rates and contributions	398	431	(8)%	226	207	9 %
Operator fee	400	292	37 %	274	150	83 %
Fees and remuneration to third parties	137	164	(16)%	87	83	5 %
Bad Debt Expense	(74)	1,864		108	3	
Others	24	38	(37)%	8	48	(83)%
Total Administrative & Trading Expenses	1,161	3,057	(62)%	832	619	34 %

#### **EBITDA**

The Company reported EBITDA of AR\$2,995 million for the second quarter of 2021, a 45% increase over the same quarter of 2020 primarily due to higher gross profit, partly offset by an increase in Administrative and Trading Expenses.

EBITDA (AR\$ Million)	YTD					
	2021	2020	Var (%)	2021	2020	Var (%)
Net Income	876	832	5 %	1,347	1,285	5 %
Income tax	981	634	55 %	934	604	55 %
Other Income	56	22	152 %	30	33	(8)%
Income from Investments in Associates	(33)	(64)	(48)%	(10)	(16)	(38)%
Financial Income	(2,376)	(2,082)	14 %	(1,297)	(909)	43 %
Financial Expense	1,976	2,276	(13)%	1,077	1,181	(9)%
Effect of FX differences	(375)	(800)	(53)%	(174)	(867)	(80)%
Inflation effect	2,496	834				
Depreciation and Amortization	2,124	1,725	23 %	1,087	758	43 %
EBITDA	5,724	3,377	70 %	2,995	2,070	45 %



## **Non-Operating Results**

The Non-Operating Results of the Company in the second quarter of 2021 totaled AR\$-765 million, compared to the AR\$235 million registered in the second quarter of 2020. The AR\$798 million negative variation in Inflation Effect and a AR\$694 million negative variance in FX differences were partly offset by a AR\$388 million increase in Financial Income, in addition to AR\$104 million less Financial Expenses.

Financial Income grew AR\$388 million. This variance is primarily due to higher interest income on financial assets due to the increase in Cammesa rates, in addition to higher gains on other financial instruments.

Financial Expense fell AR\$104 million primarily due a decrease in debt balance as of June 30, 2021, compared to debt balance in the same period last year. It is important to mention that new debt associated with the wind projects and short-term debt was disbursed during the first quarter of 2020 to fortify the Company's cash position in preparation for the COVID-19 pandemic, which was repaid later in 2020.

Lower FX gains on assets, partially offset by lower losses on liabilities in the second quarter of 2021, leading to an overall decrease in FX Gains compared to the second quarter of 2020. Both drivers are associated mainly to the effect of FX rates on FONINVEMEM account receivables and debt denominated in US\$, respectively.

A AR\$1,158 million inflation adjustment was registered in the second quarter of 2021 compared to AR\$360 million registered in the same quarter of 2020, both associated to the change in the functional currency of the company to AR\$ in February 2020.

Non-Operating Results (AR\$ Million)		YTD			2Q	
	2021	2020	Var (%)	2021	2020	Var (%)
Interest Income	1,878	1,794	5 %	951	730	30 %
Other finance income	498	288	73 %	346	179	93 %
Gain on liability extinction	_	_	73 %	_	_	73 %
Financial Income	2,376	2,082	14 %	1,297	909	43 %
Interest on financial debt	(1,901)	(2,172)	(12)%	(1,043)	(1,127)	(7)%
Interest on tax debts	(10)	(40)	(74)%	(4)	(31)	(87)%
Interest on commercial loans	(3)	(17)	(84)%	(1)	(1)	— %
Interest on obligations for long-term benefits	(62)	(47)	31 %	(29)	(23)	26 %
Financial Expense	(1,976)	(2,276)	(13)%	(1,077)	(1,181)	(9)%
FX difference generated by assets	4,784	7,190	(33)%	1,602	4,705	(66)%
FX difference generated by liabilities	(4,256)	(6,390)	(33)%	(1,428)	(3,837)	(63)%
Hedging instruments	(153)	_		_	_	
Total FX Differences	375	800	(53)%	174	867	(80)%
Inflation Effect	(2,496)	(834)		(1,158)	(360)	222 %
Total Non-Operating Results	(1,721)	(228)	655 %	(765)	235	(426)%



## **Exchange Rate**

The average quarterly AR\$/US\$ exchange rate was 39% higher in the second quarter of 2021 compared to the same period in 2020. During the second quarter of 2021, the AR\$/US\$ exchange rate rose 4%, while in the same period of 2020, the AR\$/US\$ exchange rate increased 9%. During the twelve-month year ended June 30, 2021, the AR\$/US\$ exchange rate rose 36%.

	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020
Argentine Peso EOP (ARS/US\$)	95.72	92.00	84.15	76.18
	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
Argentine Peso EOP (ARS/US\$)	70.46	64.47	59.89	57.59

		2Q	
	2021	2020	Var (%)
Argentine Peso AVG (ARS/US\$)	94.08	67.65	39%

### **Net Income**

AES Argentina's Pre-tax Income fell AR\$406 in the second quarter of 2021 compared to the same period in 2020 primarily due to a negative effect in FX differences and inflation, partly offset by an increase in Operating Income the positive impact in Financial Expenses explained earlier.

AAG recorded an expense of AR\$934 million in Income tax in the three-month period ended June 30, 2021, which negatively compares to the Income tax expense of AR\$604 million registered in the same period of 2020. This negative variation is due to higher tax rate of 35% as of June 30, 2021, compared to 30% for the same period last year.

AAG reported a Net Income of AR\$189 million for the second quarter of 2021, compared to the second quarter 2020's Net Income of AR\$925 million primarily due to the lower Pre-tax Income, in addition to higher Income taxes.

### **Cash Flow**

Net Cash flow from operations reached AR\$2,708 million in inflows in the period ended June 30, 2021, compared to AR\$4,954 million inflow in the same period in 2020. Operating cash flows fell AR\$2,246 million primarily due to higher coal purchases as a result of an increase in the generation at San Nicolás plant, which in turn increased account receivables.

Investing cash outflows totaled AR\$420 million in the period ended June 30, 2021, down from a cash outflow of AR\$10,218 million in the same period last year. The decrease in purchase of Property, Plant and Equipment associated to the wind project construction in 2020 was the main variances in investing activities.



AES Argentina reported an outflow from financing activities of AR\$1,511 million in the first six months of 2021, a significant decrease when compared to the net inflow of AR\$4,118 million in the same period of 2020. The main variance was attributable to lower proceeds from loans of AR\$8,226 million primarily related to debt disbursements in the first quarter of 2020 to assure the completion of the wind projects, finance fuel shipments and fortify the company's liquidity position in the face of COVID-19 Pandemic, partly offset by a AR\$1,885 million guarantee deposit disbursed as of June 30, 2020. During the first six months of 2021, AES Argentina paid AR\$1,595 million in interest on debt compared to AR\$1,792 million paid in the same period of 2020, and principal payments of AR\$2,342 million in the first half of 2021 compared to AR\$2,758 million in the first six months of 2021.

The net inflow in cash and cash equivalents during the period ended June 30, 2021, was AR\$701 million, compared to the AR\$881 million outflow registered in the same period of 2020.

Total cash and cash equivalents on the Cash Flow statement at the end of March 2021, reached AR\$2,107 million, compared to the AR\$4,518 million as of the period ended June 30, 2020. It is important to mention that as of March 31, 2021, the company has US\$20 million restricted, registered as other financial assets. pledged as collateral for the bank loan with Goldman Sachs, according to the pledge agreement dated February 12, 2020.

Cash Flow Statement Summary (AR\$ Million)		YTD	
	2021	2020	Var (%)
Net cash from operating activities	2,708	4,954	(45)%
Net cash from investing activities	(420)	(10,218)	(96)%
Net cash from financing activities	(1,511)	4,118	(137)%
Effects of Foreign Exchange Variations	(76)	266	
Total Net Cash Flow for the Period	701	(881)	
Cash at the beginning of the period	1,406	5,399	(74)%
Total Cash at the End of the Period	2,107	4,518	(53)%

Total cash and cash equivalents on the Balance Sheet as of June 30, 2021, reached AR\$4,209 million, compared to the AR\$3,494 million as of June 30, 2020. The difference between the balance sheet and Cash Flow figures is explained primarily by the treatment of common investment funds balances, which are included in the balance sheet cash and cash equivalents balance, however not included in the cash flow. For more details see the Note 15 of the Financial Statements.

As of June 30, 2021, the Company held 4% of its cash and cash equivalents in US\$.

### **FONINVEMEM Receivables**

As of June 30, 2021, outstanding FONINVEMEM Receivables associated with the FONINVEMEM fund III totaled US\$200 million, net of VAT. FONINVEMEM funds I and II were fully repaid during the first quarter of 2020.

During the second quarter of 2021, FONINVEMEM collections, including interest, associated with FONINVEMEM fund totaled approximately US\$12.2 million, net of VAT.

AES Argentina is in the process of receiving a 6% stake in the 865MW José de San Martín and a and 7% stake in the 868MW Manuel Belgrano, combined cycle plants associated with FONINVEMEM I and II, as per the agreements reached in May 2020 between the Argentine authorities, AES Argentina and the rest of the generation companies who participate in the operating companies who manage the aforementioned plants. Final transfer of these assets has not been formalized as of June 30, 2021. For more details please see Note 3.d.1. of the Financial Statements.



#### **Dividends**

The Company paid AR\$56 million in dividends in the period ended June 30, 2021 and AR\$154 million as of June 30, 2020.

### **CAPEX**

As of June 30, 2021 the Company's CAPEX totaled US\$9 million, compared to a total capex of US\$81 million in the same period of 2020, US\$75 million of which was related to growth CAPEX.

As of June 30, 2021, the Company has invested approximately US\$276 million to add 200MW of wind capacity to its portfolio and expects to invest an additional US\$2 million to in the projects related to post-COD CAPEX.

## **Financial Debt**

As of June 30, 2021, AES Argentina has a total financial debt of US\$391 million. As of June 30, 2021, 80% of the Company's financial debt liabilities were at fixed interest rates and 94% were US\$-denominated or US\$-linked.

On January 26<sup>th</sup>, 2017, the Company issued US\$300 million of 144A/RegS Senior Notes at 7.750% annual interest rate with 7-year tenor and bullet amortization.

In May 2019, AES Argentina secured a US\$30 million bank loan with Citibank New York at LIBOR + 5.2% Spread interest rate with 12 quarterly payments. Also, in May 2019, the Vientos Neuquinos project secured a US\$50 million loan with ICBC Argentina at LIBOR + 5.5% Spread with 15 quarterly payments.

In February 2020, AAG issued a US\$48 million local green bond with maturity in November 2020 in three tranches. A first tranche for US\$22 million in US\$-denominated and US\$-payable notes at an 8.0% annual interest rate, a second tranche for US\$19 million in US\$-linked (US\$-denominated and AR\$-payable) notes at a 7.5% annual interest rate and a third tranche of AR\$469 million (~US\$7 million) AR\$ notes at a variable interest rate of BADLAR + 6.5%. In November 2020, the company repaid in full the green bond as scheduled.

During the first quarter of 2020 the Company secured an additional US\$46 million in short term loans. A cash collateralized short-term loan for US\$20 million was raised with Goldman Sachs, at LIBOR + 1.75% Spread interest Rate with due date in February 2021. In February 2021, the Company paid US\$8 million of the outstanding US\$20 million Goldman Sachs Secured Loan. The remaining US\$12 million was refinanced to be paid in February 2023.

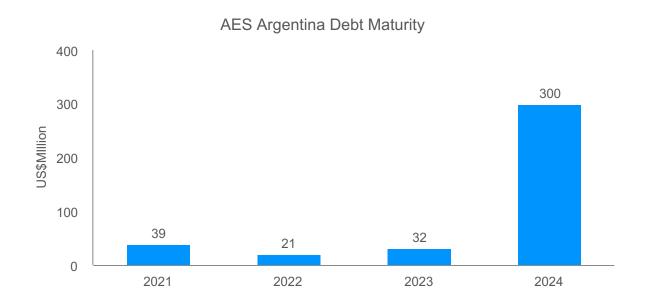
In addition, the company raised approximately US\$26 million short-term bank loans denominated in US\$ and AR\$ with local banks, all of which were repaid during the third quarter of 2020.

During the second quarter of 2021, the company raised a US\$24 million Short-Term debt in Argentine Pesos to be paid in 2021.

For more details please see Note 19 of the Financial Statements.

The following graph details AES Argentina's debt maturity profile, as of June 30, 2021:





Debt Amortization (US\$ Million)						
		Average Interest		June 30	, 2021	
		Rate	2021	2022	2023	2024
AAG 2024 Notes	300	7.75%	_	_	_	300
ICBC US\$ 50mn Loan Vientos Neuquinos 2023	41	5.83%	8	14	20	_
Citi US \$ 30mn Loan 2022	13	5.30%	7	7	_	_
GS Secured Loan	12	1.92%	_	_	12	_
ST Loan*	24	43.03%	24			
Total	391		39	21	32	300

<sup>\*</sup> Debt in Argentine Pesos

## **RISK ANALYSIS**

## MARKET AND FINANCIAL RISK

Market risk is the risk that the fair value of future cash flows of a financial instrument might fluctuate because of a change in market prices. Market risks affecting the Company include Exchange Rate Risk, Interest Rate Risk, and Commodity Price Risk. Financial instruments affected by the market risk include interest-accruing debts and loans, cash deposits, trades receivable and other accounts receivable, available-for-sale financial assets and financial assets at fair value through profits or loss.



#### **Interest Rate Risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument might fluctuate as a result of changes in market interest rates. Variations in Interest rates affect the value of assets and liabilities, accrued interests, as well as the flow of financial assets with variable interest rates.

The grand majority of the Company's debt, including the US\$300 million in 144A/RegS Senior Notes, has a fixed interest rate while the Company's medium-term bank loans and main interest incurring assets, FONINVEMEM Receivables, are exposed to variations in LIBOR. AAG has other accounts receivables and debts with CAMMESA that are exposed to changes to the interest rate set by the grid operator (CAMMESA rate) which is calculated based on LIBOR and the interest rate the ISO achieves with its financial instruments.

As of June 30, 2021, 79% of the Company's interest-bearing liabilities, including CAMMESA loans, had fixed interest rates.

A 10% variation of the LIBOR would have had a AR\$0.6 million impact on the second quarter pretax income.

A 10% variation of the CAMMESA rate would have had a AR\$104 million impact on the second quarter pretax income.

## **Foreign Currency Risk**

The exchange rate risk is the risk of fluctuations in the fair value or the future cash flows of financial instruments due to changes in the exchange rates. The value of those financial assets and liabilities denominated in a currency other than the functional currency of the Company, now the AR\$, are subject to variations arising from the fluctuation of exchange rates. The main source of FX exposure is now related to US\$ denominated assets and liabilities.

Since the change in functional currency to US\$ on February 1, 2017, until the dollarization of Energía Base tariffs according to the regulation in force until January 2020, FX exposure was limited as most of the assets and liabilities of the Company were dollar-denominated or dollar-linked. The main exposure came from fixed costs and taxes denominated in AR\$. From February 2020 onwards, after Resolution 31/2020 came in force, tariffs were established in Argentine pesos. The impact of Resolution 31/2020 resulted in a change in functional currency from March 31, 2020 onwards.

According to Argentine tax law, the Company's taxable base is calculated in AR\$ and taxes are paid in AR\$. The variation in the exchange rate can impact the valuation in AR\$ of the Company's US\$ denominated assets and liabilities, which can impact the tax expense.

Foreign currency exchange controls, transfer restrictions, restrictions imposed by the IMF, and other policies of the Argentine government may limit the availability of international and local credit or otherwise adversely affect AES Argentina Generación's business, as well as its ability to repay the notes. For more details of the Foreign currency exchange controls in effect during 2020 please see Note 19.1 of the Financial Statements.

A 10% variation of the US\$/AR\$ exchange rate would have had a AR\$6 million impact on the second quarter pretax income.

The following table summarizes the value of assets and liabilities in foreign currencies at their value in AR\$ as of June 30, 2021.



AR\$ million	March 31, 2021
Non-current Assets	16,407
Current Assets	5,540
Total Assets	21,947
Non-current Liabilities	32,446
Current Liabilities	5,822
Total Liabilities	38,268

#### **Inflation Risks**

Changes in the purchasing power of the AR\$ currency affect the value of assets and liabilities, mainly the monetary type.

A 10% variation of the AR\$ real purchasing power would have had a AR\$572 million impact on the second quarter pretax income.

## **Energy Price Risks**

The Company faces price risk, as revenues depend directly on tariffs set for the "Energía Base" price structure, which are based on a fixed price remuneration set at the regulator's discretion. These tariffs are readjusted at the discretion of the regulator.

## **Commodity Price Risk**

Most of the fuel for the Company's thermal plants is provided by CAMMESA, free of charge. However, the Company itself procures the coal used at the San Nicolás plant's Unit 1, Unit 2 and Unit 5. The cost of coal is currently reimbursed by CAMMESA, as part of the variable cost payment, effectively mitigating the risk of commodity price fluctuations.

Between the fourth quarter of 2018 and the fourth quarter of 2019, as per Resolution 70, the Company could opt to source its own natural gas and diesel fuel or have CAMMESA to supply it. In December 2019, the Argentine Government repealed Resolution 70, and therefore generation companies can no longer source their own diesel or natural gas, leaving CAMMESA as the sole supplier.

#### **Credit Risk**

Credit risk is related to the ability of the Company's counterparties to meet their financial obligations. The Company's financing and investment agreements are executed with high-quality local and foreign financial institutions.

The main off-taker of the Company is CAMMESA, who acquires all the energy produced by the Company. CAMMESA is directly funded by the Argentine national treasury. Since December 2016, CAMMESA has been meeting its payment obligations, diminishing the credit risk faced by the Company.

The credit risk associated with CAMMESA is linked to Argentina's country risk. The Argentine sovereign credit rating has been under pressure due to the rapid depreciation of the AR\$ and the high inflation in recent years.



For more details of the Credit risk and commercial operations with CAMMESA please see Notes 1, 3 and 14 of the Financial Statements.

## **Liquidity Risk**

The Company manages its liquidity to secure the necessary funds to support its business strategy. AES Argentina uses self-generated funds for the payment of its obligations and maintains uncommitted credit lines with premier banks in Argentina, which are disbursed if necessary.

As of June 30, 2021, AES Argentina had AR\$4,209 million in available liquid resources, classified as cash and cash equivalents (including short-term investments) on the balance sheet, compared to AR\$3,494 million as of June 30, 2020. It is important to mention that as of March 31, 2021, the company has US\$20 million restricted, registered as other financial assets. pledged as collateral for the bank loan with Goldman Sachs, according to the pledge agreement dated February 12, 2020.

As of June 30, 2021, the Company held 4% of cash and cash equivalents in US\$.

## **Country Risk**

The Company's operations, properties and customers are located in Argentina, and, as a result, its business is to some extent, dependent upon economic conditions prevailing in Argentina. The changes in economic, political and regulatory conditions in Argentina and measures taken by the Argentine government have had and are expected to continue to have an impact on the Company.

The Argentine economy has experienced significant volatility in recent decades, characterized by periods of low or negative growth, high levels of inflation and currency devaluation, and may experience further volatility in the future.

As a consequence, the Company could in the future be, affected from time to time to varying degrees by economic and political developments and other material events affecting the Argentine economy, such as inflation; price controls; foreign exchange controls; fluctuations in foreign currency exchange rates and interest rates; governmental policies regarding spending and investment, national, provincial or municipal tax increases and other initiatives increasing government involvement with economic activity; civil unrest and local security concerns. The Argentine economy continues to remain vulnerable. It is possible that similar measures could be adopted by the current or future Argentine government or that economic, social and political developments in Argentina, over which the Company has no control, could have a material adverse effect on the Argentine economy and, in turn, adversely affect AES Argentina Generación's financial condition and results of operations.

#### **OPERATIONAL RISKS**

Operational risks relate to the possibility of future outages or deficiencies that can negatively affect the Company's strategic operational and/or financial objectives.

#### Hydrology

Approximately 42% of AES Argentina Generación's installed capacity is made up of hydroelectric operations, which may be affected by hydrological conditions, a key factor in determining plant dispatch in Argentina. The main river basins which affect the Company's hydroelectric plants' availability include the Limay, San Juan, and Juramento river.



#### **Operational Failures and Maintenance**

Mechanical failures, accidents, planned or unplanned maintenance that affects the availability of the Company's efficient capacity could have a material adverse effect on results.

Although the Company performs regular maintenance and operational enhancements to guarantee the commercial availability of its generation plants and operational insurance policies remain in effect, mechanical failures or accidents could result in periods of commercial unavailability. Significant periods of unavailability of AES Argentina Generación's plants as a result of mechanical failure or unplanned maintenance would impact the Company's fulfillment of its availability commitments.

## **Regulatory Risks**

AES Argentina Generación is subject to several different aspects of regulation in Argentina. Modifications to the existing legislation could adversely affect the Company's financial results.

AES Argentina Generación cannot guarantee that the laws or regulations in the countries in which it operates or has investments will not be modified or interpreted in a manner that could adversely affect the Company or guarantee that governmental authorities will grant any requested approval.

On March 19, 2020, the Government of Argentina through Decree 297/2020 has declared mandatory social and preventive isolation from March 20 to 31, 2020, which was subsequently extended on several occasions by stages and with different scopes according to the jurisdictions until August 2. Additionally, in the framework of the mandatory isolation through Decree 311/2020, the temporary suspension of the cut in the supply of services (electricity, water, gas, telecommunications and image) was established in the event of default or non-payment of the same, only for a certain universe of people, companies and institutions; as well as the established framework of payment plans for the services set forth for the regularization that was subsequently regulated by Resolution Ministry of Productive Development 173/2020 of April 18, 2020. Notwithstanding the foregoing, potential effects are being analyzed on the payment chain of the different segments of the sector.

Resolution 1/2019 was enacted by Argentina's Secretariat of Electric Energy in March 2019, modifying the regulatory framework for the Energía Base market, under which the Company's thermal and hydro assets operate. The new framework established different thermal plant capacity tariff structures for peak (summer and winter) and non-peak seasons (spring and fall). During peak seasons January, February, June, July, August and December, the capacity price remained unchanged, at US\$7,000/MW/month, while during non-peak seasons, March, April, May, September, October and November, capacity prices were reduced to US\$5,500/MW/month. A new usage factor was also included a capacity payment structure, which is determined by the plants' usage over the previous 12 months. In addition, Resolution 1/2019 reduced energy prices by US\$1.6/MWh compared to Resolution 19/2017.

In February 2020, Resolution 31/2020 modified the tariff structure established by Resolution 1/2019. Energía Base rates were converted from US Dollars to Argentine Pesos, an inflation-based indexation mechanism was introduced, capacity rates were reduced, and an additional remuneration mechanism was added for plants operating during hours of peak thermal requirement on the system. Energy and Capacity Rates from resolution 1/2019 were converted to Argentine pesos at an exchange rate of 60 AR\$/US\$ under Resolution 31/2020.

All rates are to be adjusted on a monthly basis for local inflation based on an index made up of 60% Consumer price index (IPC) and 40% Wholesale Internal Price Index (IPIM). In April 2020 however, amid the COVID-19 Pandemic, the Argentine authorities postponed until new notice the inflation adjustments. On May 29, 2021, Resolution 440/2021 was issued which's main modification was a 29% inflation related increase in energy and capacity prices under the Energía Base regime, retroactive from February 2021.



Capacity rates for thermal units were reduced between 14% and 45%, while hydro units' capacity rates were reduced approximately 45%. The thermal capacity offered guaranteed availability rate (DIGO) during peak seasons, was reduced 14% to US\$6,000/MW/month (AR\$360,000/MW/month), while during non-peak seasons, the rate was reduced 18% to US\$4,500/MW/month (AR\$270,000/MW/month). Thermal capacity base rates, applicable to plants that do not offer a guaranteed availability (DIGO), were reduced 45%.

The usage factor introduced under Resolution 1/2019 was maintained in the thermal capacity rate structure. The usage factor adjusts thermal capacity rates between 60% and 100% according to the plants' usage over the previous 12 months. Capacity rates for hydro assets were reduced to US\$1,650/MW/month (AR\$99,000/MW/month) for Large hydro (Alicurá), to US\$3,025/MW/month (AR\$181,500/MW/month) for Small hydro (Cabra Corral) and to US\$4,950/MW/month (AR\$297,000) for Renewable hydro (Ullum and El Tunal).

An additional remuneration mechanism was introduced for plants operating during hours of peak requirement on the system. Plants operating during the first and second 25 hours per month of peak thermal demand on the system in summer / winter months and the first 25 hours of maximum thermal requirement in autumn / spring are eligible for the new remuneration framework. The remuneration amount under this mechanism is determined by four factors: the average capacity of the plant during the first or second 25 hours of peak thermal requirement on the system, a capacity rate based on the type of plant, an adjustment factor for the first and second 25 hours of each month, and finally the month of the year in question which are categorized by season. The average capacity of the plant is based on the energy produced, in the case of thermal plants, and operated energy, in the case of hydroelectric plants during the hours of peak thermal requirement on the system.

Rates for generated and operated energy for both hydro and thermal plants were not changed in US\$ terms, compared to Resolution 1/2019, however they were converted into AR\$ as were all rates under Energía Base.

			Capacity				
			(AR\$/MW/ month)	(US	S\$/MW/mont	h)	
			Res 440/2021	Res 31/2020	Res 1/2019	Res 19/2017	
	Large H	ydro	AR\$ 127,710	1,650 (AR\$ 99,000)	3,000	3,000	
Hydro	Small Hydro		AR\$ 234,135	3,025 (AR\$ 181,000)	5500	5,500	
	Renewable Hydro		AR\$ 383,130	4,950 (AR\$ 297,000)	6,300	6,300	
	DIGO Rate	Winter/ Summer	AR\$ 464,400	6,000 (AR\$ 360,000)	7,000	7,000	
		Spring/Fall	AR\$ 348,300	4,500 (AR\$ 270,000)	5,500	7,000	
	Base Rate	Large CCGT	AR\$ 129,839	1,678 (AR\$ 100,650)	3,050	3,050	
Thermal		Large Steam Turbine	AR\$ 185,180	2,393 (AR\$ 143,550)	4,350	4,350	
		Small Steam Turbine	AR\$ 221,364	2,860 (AR\$ 171,600)	5,200	5,700	
		Small GAS Turbine	AR\$ 195,822	2,530 (AR\$ 151,800)	4,600	4,600	
	Utilization Factor		Yes	Yes	Yes	No	



	Generated Energy				Operated Energy			
	(AR\$/MWh)		(US\$/MWh)		(AR\$/MWh)		(US\$/MWh)	
	Res 440/2021	Res 31/2020	Res 1/2019	Res 19/2017	Res 440/2021	Res 31/2020	Res 1/2019	Res 19/2017
Hydro	AR\$ 271	3.5 (AR\$ 210)	3.5	3.5	AR\$108	1.4 (AR\$ 84)	1.4	1.4
	AR\$ 310	4 (AR\$ 240)	4	5				
Thermal	AR\$ 542	7 (AR\$ 420)	7	8	AR\$ 108	1.4 (AR\$ 84)	1.4	2
	AR\$ 929	12 (AR\$ 720)	12	13				

	Peak System Thermal Requirement Capacity Rate (AR\$/MW)							
		Res 440/2021	Res 31/2020	Res 1/2019	Res 19/2017			
	Large Hydro	35,475	27,500	_	<del>_</del>			
Hydro	Small Hydro	41,925	32,500	_	_			
	Renewable Hydro	45,150	35,000	_	_			
Thermal	All Fuels	48,375	37,500	_	_			

	Peak System Thermal Requirement Adjustment Factor						
		Summer & Winter Months	Fall & Spring Months				
Hydro &	First 25 hours	1.2x	0.2x				
Hydro & Thermal	Second 25 hours	0.6x	0.0x				

For more details of the regulatory framework of Energía Base please see Notes 3 of the Financial Statements or Resolution 31/2020 available here.

#### Tax Regulation

AES Argentina Generación, its subsidiaries, and affiliates are subject to existing tax legislation in Argentina. Amendments to laws or modifications in tax rates may have a direct impact on earnings.

On December 23, 2019, Law 27,541 "Law of Social Solidarity and Reactivation of Production in Argentina" was enacted, which introduced some changes to the tax reform enacted in 2017. The new law suspended the reduction previously approved from the Income Tax rate from 30% to 25% and the approved increase in the withholding tax on dividends from 7% to 13%, until the fiscal years beginning on January 1, 2021, inclusive. This law also increased the rate of the Personal Property "Surrogate Responsible Person" Tax from 0.25% to 0.50%, from the fiscal period 2019 inclusive, and established a new method of prorating the adjustment for comprehensive fiscal inflation applicable to the 2019 and 2020 fiscal years, The adjustment will assign one sixth to the current year and the remaining to the following five years.



On June 16, 2021, the National Executive Power enacted Law 27,630, through which a scale was established for the rate of the Income Tax from the fiscal years beginning on January 1, 2021 and subsequent at 25% for companies with accumulated net earnings of up to 5 million Argentine pesos, in 30% above this amount and until reaching fifty million and in 35% when said profits exceed fifty million Argentine pesos. It also established a 7% withholding tax on dividends distributed to individuals and beneficiaries abroad.



## **AES ARGENTINA GENERACIÓN BALANCE SHEET**

As of June 30, 2021, and December 31, 2020 International Financial Reporting Standards (IFRS). (End of period exchange rate used to convert AR\$ into US\$ for referential purposes is 95.72 AR\$/US\$.)

	,	<b>US\$ Million</b>		
Assets	June 30, 2021	December 31, 2020	Var. %	June 30, 2021
Non- Current Assets				
Investments in subsidiaries and associates	146	151	(3)%	2
Property, plant & equipment	40,330	43,837	(8)%	421
Intangible Assets	2,573	2,742	(6)%	27
Inventory	949	1,046	(9)%	10
Accounts receivable from related parties	5	4	25 %	0
Other financial assets	1,149	0		12
Other non-financial assets	83	80	4 %	1
Trade & Other accounts receivable	19,452	23,215	(16)%	203
Tax assets	796	1,329	(40)%	8
Deferred tax assets	307	320	(4)%	3
Total Non-Current Assets	65,789	72,723	(10)%	687
Current Assets				
Inventory	1,647	618	167 %	17
Accounts receivable from related parties	52	28	86 %	1
Other financial assets	775	2,120		8
Other non-financial assets	1,682	1,311	28 %	18
Trade & Other accounts receivable	12,433	10,217	22 %	130
Cash & Cash equivalents	4,209	3,494	20 %	44
Tax assets	1,947	1,887	3 %	20
Total Current Assets	22,746	19,674	16 %	238
TOTAL ASSETS	88,535	92,396	(4)%	925



## **AES ARGENTINA GENERACIÓN BALANCE SHEET**

As of June 30, 2021, and December 31, 2020 International Financial Reporting Standards (IFRS). (End of period exchange rate used to convert AR\$ into US\$ for referential purposes is 95.72 AR\$/US\$)

	AR\$ N	US\$ Million		
Liabilities and Shareholders' Equity	June 30, 2021	December 31, 2020	Var. %	June 30, 2021
Equity				
Issued Equity	1,153	1,153	— %	12
Equity Adjustment	4,375	4,375	— %	46
Irrevocable contributions	137	137	— %	1
Additional paid-in capital	1,332	1,332	— %	14
Legal Reserve	1,372	1,372	— %	14
IFRS special reserve	3,158	3,158	— %	33
Optional Reserves	15,540	13,008	19 %	162
Other Reserves	11,889	12,851	(7)%	124
Retained Earnings	890	2,610	(66)%	9
Equity Attributable to Shareholders of Parent	39,845	39,995	— %	416
Non-controlling Interest in Controlled Subsidiaries	83	24	246 %	1
TOTAL EQUITY	39,927	40,019	<b>—</b> %	417
Non-Current Liabilities				
Employee benefits	255	236	8 %	3
Tax liabilities	456	598	(24)%	5
Deferred tax liabilities	3,690	3,624	2 %	39
Provisions	219	223	(2)%	2
Accounts payable to related parties	33	39	(15)%	_
Interest-accruing liabilities	34,154	37,734	(9)%	357
Trade & other accounts payable	_			
Total Non-Current liabilities	38,807	42,454	(9)%	405
Current Liabilities				
Employee benefits	474	741	(36)%	5
Tax liabilities	210	432	(51)%	2
Accounts payable to related parties	1,338	1,198	12 %	14
Trade & other accounts payable	1,768	1,172	51 %	18
Interest-accruing liabilities	6,012	6,379	(6)%	63
Total Current liabilities	9,801	9,923	(1)%	102
TOTAL LIABILITIES	48,608	52,377	(7)%	508
Total Liabilities and Equity	88,535	92,396	(4)%	925



## **AES ARGENTINA GENERACIÓN INCOME STATEMENT**

For the years ended June 30, 2021, and June 30, 2020 International Financial Reporting Standards (IFRS)

(Average exchange rate used to convert AR\$ into US\$ for referential purposes is \$94.08 AR\$/US\$ and \$91.31AR\$/US\$ for the three and six month periods ended June 30, 2021, respectively)

	AR\$ Million		US\$ Million	on AR\$ Million		<b>US\$ Million</b>
Income Statement	YTD	YTD		2Q	2Q	
	2021	2020	2021	2021	2020	2021
Operating Revenue	13,115	9,924	144	7,624	4,087	81
Cost of Sales	(8,354)	(5,215)	(91)	(4,883)	(2,157)	(52)
<b>Gross Profit</b>	4,761	4,709	52	2,741	1,930	29
Administrative Expenses	(994)	(919)	(11)	(597)	(451)	(6)
Trading Expenses	(167)	(2,138)	(2)	(236)	(168)	(3)
Other income and expenses	(56)	(22)	(1)	(30)	(33)	
Operating Income	3,544	1,630	39	1,878	1,278	20
Financial Income	2,376	2,082	26	1,297	909	14
Financial Expense	(1,976)	(2,276)	(22)	(1,077)	(1,181)	(11)
Effect of FX differences	375	800	4	174	867	2
Inflation effect	(2,496)	(834)	(27)	(1,158)	(360)	(12)
Income from Investments in Associates	33	64	0	10	16	0
Income (Loss) before Taxes	1,857	1,466	20	1,124	1,529	13
Income Tax	(981)	(634)	(11)	(934)	(604)	(10)
Net Income	876	832	10	190	925	3
EBITDA	5,724	3,377	63	2,995	2,070	32



## **AES ARGENTINA GENERACIÓN CASH FLOW STATEMENT**

For the six and three months periods ended June 30, 2021, and June 30, 2020 (cumulative results) International Financial Reporting Standards (IFRS)

(Average exchange rate used to convert AR\$ into US\$ for referential purposes is \$91.31 AR\$/US\$ for the six-month period ended June 30, 2021)

	AR\$ Million			US\$ Million
	J	une 30,		June 30,
	2021	2020	Var (%)	2021
Operating Activities				
Net income	876	832	5 %	10
Earnings reconciliation adjustments				
Depreciation & amortization expenses	2,124	1,725	23 %	23
Result due to loss of property, plant and equipment and intangibles	14	_		_
FX differences	(733)	9,128		(8)
Conversion differences	2,016	_		22
Interest gains and other financial income	(2,376)	(2,082)	14 %	(26)
Income from investments in other companies	(33)	(64)	(48)%	_
Income tax expenses	981	634	55 %	11
Provision expenses	37	51	(28)%	_
Accrued interest expenses	1,943	2,219	(12)%	21
Bad debt provision	(74)	1,864		(1)
Pension plan	73	57	28 %	1
Adjustments for balance sheet accounts variations				
Inventory	(933)	(940)	(1)%	(10)
Trade & other account receivables	(413)	4,982	(108)%	(5)
Account receivables from related parties	(482)	(4,184)	(88)%	(5)
Other non-financial assets	(587)	(60)	878 %	(6)
Other financial assets	_	(61)	(100)%	_
Trade & other account payables	726	(7,473)	(110)%	8
Accounts payable to related parties	492	200	146 %	5
Provisions	(11)	_		0
Tax Assets	332	(1,036)	(132)%	4
Tax Liabilities	(474)	281	(268)%	(5)
Employee benefits	(65)	(98)	(33)%	(1)
Income tax paid	(1,083)	(1,794)	(40)%	(12)
Hedging instruments	(153)	_		(2)
Interests received on trade accounts	512	773	(34)%	6
Net cash flow from operations	2,708	4,954	(45)%	30



## **AES ARGENTINA GENERACIÓN CASH FLOW STATEMENT (CONTINUED)**

For the years ended June 30, 2021, and June 30, 2020 (cumulative results) International Financial Reporting Standards (IFRS)

(Average exchange rate used to convert AR\$ into US\$ for referential purposes is \$91.31 AR\$/US\$ for the six-month period ended June 30, 2021

	Α	US\$ Million		
		June 30,		
	2021	2020	Var (%)	2021
Investment Activities				
Purchase of Property, Plant & Equipment	(797)	(7,816)	(90)%	(9)
Purchase of intangible assets	(59)	(209)	(72)%	(1)
Sale of intangible assets	57	_		1
Interests received	501	1,073	(53)%	5
Dividend Received	30	220	(86)%	_
Sale of short term investment	203	2,006	(90)%	2
Purchase of short term investment	(128)	(1,211)	(89)%	(1)
Net decrease of common investment funds	(202)	(4,281)	(95)%	(2)
Loans granted to related parties	(26)	_		_
Net cash flows used in investment activities	(420)	(10,218)	(96)%	(4)
Financing Activities				
Proceeds from third-party loans	2,484	10,710	(77)%	27
Guarantee deposit	_	(1,885)		_
Payments of third-party loans	(2,342)	(2,758)	(15)%	(26)
Interests paid on third-party loans	(1,595)	(1,792)	(11)%	(17)
Payment of financial leases	(2)	(3)		0
Dividend payments	(56)	(154)		(1)
Net Cash flows from (used in) financing activities	(1,511)	4,118	(137)%	(17)
Effect of FX difference on cash & cash equivalents	(76)	266	(129)%	(1)
Net Increase in cash & cash equivalents	701	(881)	(180)%	8
Opening Cash & Cash Equivalent	1,406	5,399	(74)%	15
Ending Cash & Cash Equivalent	2,107	4,518	(53)%	23



## **ABOUT AES ARGENTINA GENERACIÓN**

AES Argentina Generación S.A. is a wholly owned subsidiary of the AES Corporation, engaged in power generation in Argentina. It owns and operates a portfolio of seven power plants, four hydro-electrical plants, and three thermal power plants and two wind farms located in the Provinces of Buenos Aires, Salta, San Juan, and Neuquén, with a total installed capacity of 2,985 MW.

To learn more, please visit www1.aesargentina.com.ar/en

## **ABOUT THE AES CORPORATION**

The AES Corporation (NYSE: AES) is a Fortune 500 global energy company accelerating the future of energy. Together with our many stakeholders, we're improving lives by delivering the greener, smarter energy solutions the world needs. The company's diverse workforce is committed to continuous innovation and operational excellence while partnering with our customers on their strategic energy transitions and continuing to meet their energy needs today.

In 2020, The AES Corporation reported \$10 billion in revenues and owned and managed \$35 billion in total assets.

To learn more, please visit <u>www.aes.com</u>